

ETM Project- The European Technology Transfer Manager

The EU is the world's largest producer of scientific output but is much less effective than US or China and India in exploiting it, e.g. through patents, licenses and spin-offs.

The Technology Transfer Manager (TTM) helps the interested parties (universities and research centres on one side, and firms on the other one) to turn a research result or prototype into a commercial product.

He/she researches, identifies, assesses the possibilities of apply a determinate technology to a product, starting from already existing research results or from the request of a company/ market, helping the interested parties to liaise and to reach an agreement.

This emerging occupation is crucial to secure that public and private money spent on research doesn't go wasted and to let the innovative companies stay competitive on the market.

In particular, the project intends to promote use of the ECVET system, applying it to the profile of the Technology Transfer Manager (TTM).

To reach this goal, the project will produce:

- ✓ A **competence profile of the European TTM** structured according to the ECVET guidelines.
- ✓ The **program of a training course** for TTMs.
- ✓ A **procedure for the accreditation** (recognition of competence) of people working as **TTM**.
The procedure will allow the assessment, transfer, validation and the accumulation of learning outcomes (ECVET points) achieved in formal and non formal contexts.
- ✓ **Guidelines for the accreditation of training providers** organizing courses for training TTMs.
- ✓ **Guidelines for the application of ECVET to professional qualifications.**

The consortium is composed by 1 University, 2 Chamber of Commerce, 3 vocational education and training (VET) providers, 2 local development agencies, 1 consultancy company. Thanks to an accurate valorisation plan, 30.000 members of the target groups will be informed about the project and about 700 will be directly involved in it.