

CENTRO SERVIZI PMI is, since 1982, the regional training organization of API-Association of Small and Medium Sized Enterprises of Piacenza, Forli-Cesena, Modena, Parma, Reggio Emilia, Bologna, Ravenna and Rimini. Centro Servizi PMI has 8 training centres in Emilia Romagna employing almost 90 workers as a whole. It designs, organizes and manages training actions addressing both young and employed people in order to adapt their professionalism to organisational & technological change. It operates in cooperation with industries, universities, research centres, Public Administration and schools. It carries out training needs analysis, in-company & inter-company training, post-certificate & post-degree training, individual training, enterprise internship, consultancy, research activity, Enterprise Simulation.

In the scope of the project and in its role of applicant, CSPMI has ensured the coordination of roles and resources among partners; as the repository of the transferred prototype, it has analysed and described the product to be transferred in order to ensure its better adaptation in the single contexts of reuse, supervising the testing made in the different environments and the succeeding improvement.

CGIL – BILDUNGSWERK e.V.: CGIL Bildungswerk e.V. is an international non profit organization that was started by the initiative of Italian immigrants. Since 1987 it has been operating in Germany in Frankfurt (Corporate Headquarters), Offenbach, Berlin, Hamburg and Cologne. CGIL Bildungswerk is primarily involved in educational work in schools for the integration of immigrants in Germany and particularly in training activity for adults and in schools to ensure a better integration of young people with migration background.

In the scope of the project, CGIL brought its long mediation experience between the local host context and immigrants' personal experiences, as well as its proven techniques to foster social and vocational success.

GIP FCIP Alsace (Strasburgo) Groupement D'Interet Public Formation Continue et Insertion Professionnelle Alsace: belongs to the vocational training of the Académie de Strasbourg (which counts 210 technical, vocational schools and vocational training centres, 35 experts on vocational training and more than 3000 trainers). It develops European and international cooperation in the field of continuing vocational training. The centre operates at strategic level for the counseling and guidance of young and adults; the setting up and updating of qualifications, the creation of relationships with different vocational sectors; the institution of formal assessment aiming at delivering national diplomas. GIP FCIP Alsace accompanies the technological and organisational developments of companies (both corporations and SMEs) and administrations (at local and regional level) putting its know-how at their service in the fields of training engineering in all its methods. On a methodological level it operates to: help single out skills and survey training needs; provide training sessions – for trainers and tutors; design assessment schemes; evaluate learning acquisition. On an operational level it works to: implement training programmes; monitor and evaluate (qualitatively and quantitatively) training activities and their impact; implement assessment set up; train tutors. These activities have been developed throughout the following fields of expertise: Car Repair; Constructions; Electric devices; Mechanics; Food Industry; Catering and hospitality; Industrial Chemistry; Services and Logistics; Fashion and Beauty care. GIP FCIP Alsace has been constantly developing partnerships in educational engineering and training within the framework of programs or initiatives such as MEDA (technical assistance to the Maghreb countries) and TEMPUS (implementing VET in Romania).

With its ten-year experience in consulting services for enterprises and implementation of training plans and trainers' training, GIP, in the scope of the project has brought the partnership its own expertise in needs analysis and training contents engineering, as well as the know how for the mobilisation of local players and regional stakeholders, paying particular attention to the activities that are connected to the process of dissemination/valorisation.

ANOLF Associazione Nazionale Oltre Le Frontiere is a volunteer and democratic association of immigrants belonging to different ethnic groups that aims at the growth of brotherhood among people. ANOLF, fostered by CISL, is a non profit organization and is not connected to any political party or group. Established in december 1989, as of 31/12/2009 it counts 52.080 private immigrant supporters and 452 private Italian supporters. It is spread throughout Italy with a network of 109 provincial ANOLF and 20 regional ANOLF. The association lays its foundations on immigrants being the centre of their actions, for the protection of their needs and the growth of society. ANOLF was created to reach an ambitious goal: create a society that is open to diversity in an increasing multiethnic and multicultural world.

In the scope of the project and as a precious contribution to the partnership, ANOLF brought its experience in the development of ethnical, cultural, religious specific characteristics, as well as fight against racism and xenophobia, through the interaction among different social groups; in particular, it was in charge of the scientific validation for the accreditation of the final products.

CESPIM srl - Centro Studi per l'Innovazione d'Impresa -, CESPIM srl (agency for SME's innovation) was born in 1986 as the technical structure of CONFAPI (Italian Confederation of the Small and Medium Enterprises) It represents today more than 120,000 associated enterprises employing about 2 million workers and is characterized by its multipurpose nature oriented towards the development and improvement of Small and Medium Sized Enterprises. CESPIM's vision is the realization of studies, researches and service activities, at national and international level, focussing on technological and commercial innovation, business organization, vocational and continuous training. CESPIM activities are focused on the following field: realization of economic, financial, juridical, sociological and marketing studies and researches at national and international level; promotion and realization of projects financed by European Union for vocational training and development of SMEs.

It offers services in the field of: Planning and conceiving, Research activities, Definitions of models and tools, Dissemination of results at national level, Evaluating and monitoring activities. CESPIM work is based on need analysis of the associated Small and Medium Sized Italian enterprises, and based on our mission/vision. CESPIM acts as a collector of local interests and coordinates national and international project' proposals, with Italian and foreign partnership.

With its ten-year consulting experience for SMEs, CESPIM, in the scope of the project, has brought the partnership its experience in the organizational analysis of business contexts and the start up of training actions aiming at workers' professional development; it collaborated to the start up of the Sicilian testing context through API Siracusa.

ECAP (Svizzera): ECAP Switzerland participated in the project as a silent partner, on the basis of the funding granted by the Swiss Federation. ECAP, promoted by CGIL and the Italian associations, started its activity in Switzerland in 1970, working since its very beginning in favour of the social and professional integration of the Italian community that lived in the country (more than 400.000 people between the 70s and the 80s). In 1983 it got the present legal status and since the 90s develops, in collaboration with the local trade unions and by appointment of the public canton and federal administration, training and educational activities for adults and in particular to the needy parts of the population and to immigrants. ECAP, that has its Head Offices in Zurich, manages 9 regional training centres – located in every linguistic area of the country – and can count on more than 700 collaborators. It offers training courses in languages, courses for the professional rehabilitation of unemployed people and to support immigrants' social integration, vocational training courses in different sectors of industry and services. Moreover, it carries out research activities, participates in European projects and networks for the innovation of training methods and works

on adults trainers and intercultural interpreter's training. Every year ECAP welcomes more than 40.000 students in its courses, of more than sixty different nationalities and organizes more than 150.000 hours of training: it is therefore one of the most significant intercultural realities in the country.

ECAP played a particular role in the project, taking part into the research on the context and experience of transcultural facilitation carried out in service and manufacturing enterprises, but above all ensuring a function of "critical friendship" based on the direct experience, built up in recent years, in the construction of intercultural competences (for example by participating in the intensive "ICIC – Interdisciplinary course on Intercultural Competences" Erasmus programme). At the same time ECAP has locally developed a significant training testing based on the same method developed by the project, which made it possible to test its potential in a context – that of care work – where the need of steady intercultural competences is particularly strong. The testing was done in Ticino, in cooperation with Associazione Opera Prima, an original reality, promoted by a group of immigrant women, that since the beginning of the 90s is active at local level in the field of vocational training and integration of immigrant and Swiss women in the professional area of home care services.