



COMTRAIN PROJECT:

The aim of COMTRAIN project was about the soft competences assessment and development of the potential entrepreneur, through the combination of two previous LdV projects results, the ASTRA and the CECE project.

Using the results and the tools developed for these two projects, they were created training programmes and materials for six generic competences, as well as a refined online tool for competences assessment.

The six soft competencies are:

- ✓ Communication
- ✓ Entrepreneurship
- ✓ Efficiency
- ✓ Problem Solving
- ✓ Planning & Organizing
- ✓ Proactive Approach



TARGET GROUPS:

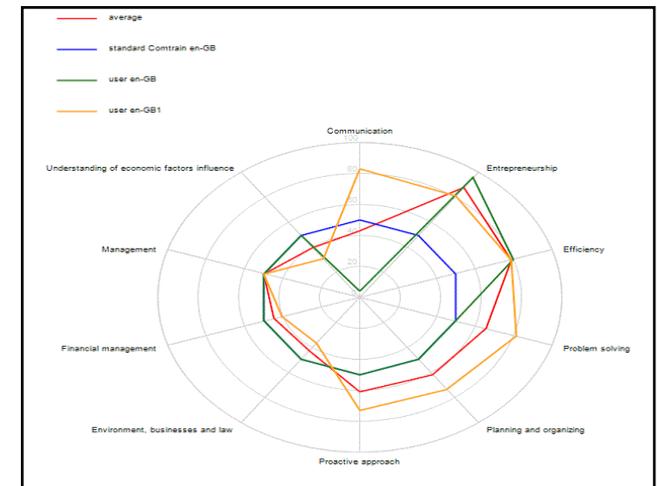
Potential entrepreneurs (employees, students, unemployed people) and trainers



3 STEPS - COMPETENCES ASSESSMENT AND TRAINING

- ✓ Filling in a questionnaire
- ✓ Evaluation of the answers
- ✓ Suggestion of an appropriate, individualized training plan based on the results

The training that a potential entrepreneur gets includes lectures, case studies presented via video, training games, role playing and many other things that will make the training easier to understand.



*Graph from the online evaluation tool presenting the results of the questioner

COMPETENCES:

In the current period of dynamic economic development and increasing number of companies operating in highly competitive market, it seems important to define the characteristics of an entrepreneur that enables him/her not only to survive, but also to develop the skills and become successful.

Competences are the subject of research in a range of social science fields, such as: psychology, management, law, sociology and organizational theory. The competences associated with company management can be defined as those characteristics which are vital to successful management. Both types of competences - general and specific - are personal attributes, which might be amended or modified for example through training. A range of various factors may influence the competence level, such as personality traits or even a particular moment in a person's life.

The competence assessment can be the starting point for the development of a training plan suited to the needs of assessed individuals.



EXPECTED RESULTS:

- ✓ Test your managerial and entrepreneurial competences
- ✓ Get to know and strengthen your advantages
- ✓ Get in touch and improve your gaps
- ✓ Strengthen starting firms as well as the chances of survival
- ✓ Increase their competitiveness on the market through upgrading managerial competences
- ✓ Long term benefits through the correct organization and management of the SME



COMTRAIN CONSORTIUM:

- ✓ Polish Foundation of the Opportunities Industrialization Centers "OIC Poland" POLAND
- ✓ RPIC –ViP s.r.o CZECH REPUBLIC
- ✓ Syntra West vzw BELGIUM
- ✓ EurosuccessConsulting, LTD CYPRUS
- ✓ Sustainable Development Projects LITHUANIA
- ✓ Universidade de Aveiro PORTUGAL



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ComTrain

COMPETENCES

TRAINING



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