

## S.M.A.R.T. KNOW. NET.- Kompetenzfeststellung und Qualifizierungsfahrplan

2010-1-IT1-LEO05-01007

<http://www.adam-europe.eu/adam/project/view.htm?prj=7288>

## Projektinformationen

Titel: S.M.A.R.T. KNOW. NET.- Kompetenzfeststellung und Qualifizierungsfahrplan

Projektnummer: 2010-1-IT1-LEO05-01007

Jahr: 2010

Projekttyp: Innovationstransfer

Status: bewilligt

Land: IT-Italien

Marketing Text: Aufgrund der unzureichenden Informationen Arbeitnehmern und Unternehmen haben nicht immer eine geeignete Niveau der professionellen Fähigkeit zur den spezifischen Sektoren (Kompetenzen Missverhältnis) zu investieren. KN-Projekt soll den Anforderungen der beruflichen Fähigkeiten von Unternehmen und die Entwicklungslinien der Ausbildung erkennen, um die notwendigen Einrichtungen gerecht zu identifizieren und diesen Anforderungen einzufüllen.

Darüber hinaus sind die Symptome der Kompetenzen Missverhältnis in ganz Europa hohe (Jugend-) Arbeitslosigkeit auf der einen Seite, und Beschwerden von Arbeitgebern über mangelnde Job-relevanten Fähigkeiten auf der anderen Seite und Ausbildungsprogramme zur Verfügung, die oft veraltet sind und tun nicht auf die Bedürfnisse der Industrie. SMART KN beabsichtigt die Berufsbildung, Fachleuten und KMU bei der Beurteilung Kompetenzen Missverhältnis zu helfen.

Zusammenfassung: SMART KNOW NET built on the success of KN, developed by IRFI and currently operating in province of Rome, by developing the software product and experiences gained, by enhancing the cultural and national diversity offered by a Latvian University and an Italian University, an experienced ITC small company in Greece, a Chamber of Commerce in Poland and a Public Employment Agency in Spain (in the first year substituted by the entrepreneurial association of Aragon - Spain). KN is a development process, supported by a software tool, which helps VET, other professionals and SMEs in assessing skills mismatch, providing evidence of professional development needed to meet the requirements thus offering greater precision in HR development and training. Main objectives were: transfer and validation of KN at EU level developing a standalone software tool to SMEs and VET to assess skills mismatch and plan continuing professional development, against individual and corporate goals as well as a conceptual framework and the associated processes for analysing and processing skills mismatch; create a pan-European tool, localised for different countries, to help SMEs and VET describe competence in a transparent and transferable way; offer the KN software in the public domain and to establish a network of providers of KN support services. Main outcomes: Consolidation of the existing KN infrastructure by guaranteeing the adoption in other countries of those activities and services that currently contribute to the effective support of skills mismatch assessment and processing to support the drawing up of professional development plan. Evolution of this infrastructure towards a robust and persistent European system, by enhancing the existing services, by deploying new services/tools including support for adoption of common taxonomies.

Beschreibung: Introduction: The KN (Knowledge Network) Project

By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors. To facilitate the matching between professional abilities and actual job offers and to direct the development of such abilities so that to improve the perspectives of development to middle and long time term it is essential to improve the activities of analysis and survey of job market and to support the development of systems able to foresee the demands of professional competences.

KN project aimed to detect the demands of professional skills of companies and to identify the evolutionary lines of training facilities needed to meet these demands. The demands of professional skills can affect both subjects who carry already activities in the companies and persons who may be asked to perform their work in the companies.

KN is a system designed, achieved and managed by IRFI and by Trade Associations of the province of Rome. IRFI had the following tasks: to manage the system on a

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technical plan, to execute the centralized elaborations, to assure the efficacy and the continuity of the service, to maintain the security control of the accesses. Trade Associations had the task to interface the firms for the data collection on the demand of competences from the companies.

In the environment of KN project IRFI and SOUL (Sistema Orientamento Università Lavoro - the new Career Center of the four public Universities of Rome) have started a mutual itinerary for the interchange of information with the purpose to optimize the functionalities of every system and to offer to students, to workers and to enterprises a service that can be of utility both in a viewpoint of employment and of evolution of the formation in relationship to the change of work market.

The TOI Project: S.M.A.R.T. KNOW. NET. (Skills matching and Route for Knowledge Network)

The skills mismatch is a striking problem in all European countries. The symptoms of the skills mismatch are high (youth-) unemployment and difficult transitions from school to work on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry.

S.M.A.R.T. KNOW. NET. built on the success of KN, developed by IRFI and currently operating in province of Rome, by developing the software product and experiences gained, by enhancing the cultural and national diversity offered by a Latvian University and an Italian University, an experienced ITC small company in Greece, a Chamber of Commerce in Poland and a Public Employment Agency in Spain (in the first year substituted by the entrepreneurial association of Aragon - Spain). KN is a development process, supported by a software tool, which helps VET, other professionals and SMEs in assessing skills mismatch, providing evidence of professional development needed to meet the requirements thus offering greater precision in HR development and training.

Main objectives were: transfer and validation of KN at EU level developing a standalone software tool to SMEs and VET to assess skills mismatch and plan continuing professional development, against individual and corporate goals as well as a conceptual framework and the associated processes for analysing and processing skills mismatch; create a pan-European tool, localised for different countries, to help SMEs and VET describe competence in a transparent and transferable way; offer the KN software in the public domain and to establish a network of providers of KN support services.

Main outcomes achieved: Consolidation of the existing KN infrastructure by guaranteeing the adoption in other countries of those activities and services that currently contribute to the effective support of skills mismatch assessment and processing to support the drawing up of professional development plan. Evolution of this infrastructure towards a robust and persistent European system, by enhancing the existing services, by deploying new services/tools including support for adoption of common taxonomies. Part of the power of KN, however, is that it is more than just a skills mismatch assessment & professional plan development tool. It also constitutes a public record of the skills and personal competences offered and asked for, which can be made available to the wider world of the business sector, VET and decision makers. Further linking technical and vocational education with industry and availability of timely and relevant labour market information is an important innovation crucial to bring about a proper match between technical and vocational education and the needs of the industry.

Themen: \*\*\* IKT  
 \*\* Unternehmen, KMU  
 \* Arbeitsmarkt

Sektoren: \*\*\* Information und Kommunikation  
 \*\* Erbringung von Sonstigen Dienstleistungen  
 \* Erziehung und Unterricht

Produkt Typen: andere  
 Homepage

## Projektinformationen

### CD-ROM

Produktinformation: An Internet web site has been developed by P4 and is constantly implemented by the partnership(month 0-24). The portal is used as a main internet presentation of the project. It is updated in order to promote the project and its results. Internal panels, which are accessed only by project partners, have been developed for communication and management: they are used to exchange draft documents and to facilitate the communication between the different working groups. Furthermore, a brochure and a leaflet have been developed describing the S.M.A.R.T. KNOW. NET. Project, the benefits for all stakeholders and the project partners. The brochure has been edited in each country. A project's logo has been designed by P4 and published on the project's website. The KN platform and the Manuals (Installation and User Manual) have been translated in English and transferred to the partners. They have completed the translation and localization process into the national languages and national platforms (Manuals included). Installation Reports done by the partners are available as well as Installation and User Manuals. The effective test of the platform was done following the statistical sample mentioned in the "Convergence" document. Each participant was asked to express how many skills demand would have been upload in the platform and to explain how it was reached (how many and which sectors had been chosen, how many demands for each sector etc.). During the testing phase the technical group worked together with the management group to complete the test activities in the best way. At the end, when the testing phase was concluded the partners presented their results and they also were asked to answer the validation test and to present all results during the last meeting in Riga. Validation Report is available on this portal and on the project's website.

Projektwebseite: <http://www.smartkn.eu/>

## Vertragnehmer

Name: ISTITUTO ROMANO FORMAZIONE IMPRENDITORIALE  
Stadt: Rome  
Land/Region: Lazio  
Land: IT-Italien  
Organisationstyp: andere  
Homepage: <http://www.irfi.it>

## Kontaktperson

Name: Delia Petacchi  
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Stadt: Rome  
Land: IT-Italien  
Telefon: +39 06 571171  
Fax: +39 06 5779102  
E-Mail: [d.petacchi@irfi.it](mailto:d.petacchi@irfi.it)  
Homepage: <http://www.irfi.it>

## Koordinator

Name: ISTITUTO ROMANO FORMAZIONE IMPRENDITORIALE  
Stadt: Rome  
Land/Region: Lazio  
Land: IT-Italien  
Organisationstyp: andere  
Homepage: <http://www.irfi.it>

## Kontaktperson

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Homepage: <http://www.irfi.it>

## Partner

### Partner 1

Name: Agencia para el Empleo de Madrid (Replaced)  
Stadt: Madrid  
Land/Region: Comunidad De Madrid  
Land: ES-Spanien  
Organisationstyp: andere  
Homepage:

### Partner 2

Name: CHAMBER OF COMMERCE AND INDUSTRY IN CRACOW  
Stadt: KRAKÓW  
Land/Region: Malopolskie  
Land: PL-Polen  
Organisationstyp: Kammer  
Homepage: <http://www.iph.krakow.pl>

### Partner 3

Name: EOMMEX - Hellenic Organization of Small and Medium Sized Enterprises S.A.  
(withdrawened)  
Stadt: ATHENS  
Land/Region: Attiki  
Land: EL-Griechenland  
Organisationstyp: andere  
Homepage: <http://www.eommex.gr>

### Partner 4

Name: T.ALEXANDRIDIS AND CO(OMEGA TECHNOLOGY)  
Stadt: Kallithea, Athens  
Land/Region: Attiki  
Land: EL-Griechenland  
Organisationstyp: KMU - Klein- und Mittelunternehmen (bis zu 250 Mitarbeiter)  
Homepage: <http://www.omegatech.gr>

## Partner

### Partner 5

Name: University of Latvia  
Stadt: Riga  
Land/Region: Latvija  
Land: LV-Lettland  
Organisationstyp: Universität/Fachhochschule/Akademie  
Homepage: <http://www.lu.lv>

### Partner 6

Name: Sapienza Università di Roma  
Stadt: Rome  
Land/Region: Lazio  
Land: IT-Italien  
Organisationstyp: Universität/Fachhochschule/Akademie  
Homepage: <http://www.uniroma1.it/>

### Partner 7

Name: CREA - CONFEDERACION DE EMPRESARIOS DE ARAGON (New Partner)  
Stadt: Zaragoza  
Land/Region: Aragón  
Land: ES-Spanien  
Organisationstyp: Arbeitgeberorganisation  
Homepage: <http://crea.es>

## Projektdateien

### Brochure.pdf

<http://www.adam-europe.eu/prj/7288/prj/Brochure.pdf>

Brochure double language (English-Italian)

### Leaflet.pdf

<http://www.adam-europe.eu/prj/7288/prj/Leaflet.pdf>

Leaflet

### Photos of International meetings.zip

<http://www.adam-europe.eu/prj/7288/prj/Photos%20of%20International%20meetings.zip>

Photos of International Meetings

### Programme Final Conference.pdf

<http://www.adam-europe.eu/prj/7288/prj/Programme%20Final%20Conference.pdf>

Invitation and Programme of the Final Conference in Rome on the 16th November 2012

### SMART KN BROCHURE GREECE.2.pdf

<http://www.adam-europe.eu/prj/7288/prj/SMART%20KN%20BROCHURE%20GREECE.2.pdf>

Brochure Double Language (English - Greek)

### SMART KN Brochure\_LV.pdf

[http://www.adam-europe.eu/prj/7288/prj/SMART%20KN%20Brochure\\_LV.pdf](http://www.adam-europe.eu/prj/7288/prj/SMART%20KN%20Brochure_LV.pdf)

Brochure Double Language (English - Latvian)

### SMART KN Brochure SPAIN..pdf

<http://www.adam-europe.eu/prj/7288/prj/SMART%20KN%20Brochure%20SPAIN..pdf>

Brochure Double Language (English - Spanish)

### S.M.A.R.T. KN broszura.PL.pdf

<http://www.adam-europe.eu/prj/7288/prj/S.M.A.R.T.%20KN%20broszura.PL.pdf>

Brochure Double language (English - Polish)

### TOI Presentation- EN.ppt

<http://www.adam-europe.eu/prj/7288/prj/TOI%20Presentation-%20EN.ppt>

PowerPoint Presentation

## Produkte

- 1 Project's Website
- 2 Project's Brochure
- 3 Leaflet
- 4 Bookmark
- 5 Sticker
- 6 Roll up for the Final Conference
- 7 KN Installation and User Manual in English
- 8 KN Installation and User Manual in Spanish
- 9 KN Installation and User Manual in Latvian
- 10 KN Installation and User Manual in Polish
- 11 Validation Report
- 12 KN Installation and User Manual in Greek

## Produkt 'Project's Website'

Titel: Project's Website

Produkttyp: Homepage

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). KN project, developed by IRFI in 2009, aims to detect the demands of professional skills of companies and to identify the evolutionary lines of training facilities needed to meet these demands. Furthermore, the symptoms of the skills mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry. An Internet website has been developed and implemented by the partnership. The portal is used as a main internet presentation of the project. It is updated in order to promote the project and its results.

Beschreibung: An Internet site has been developed by Omegatechnology and has been implemented by the partnership. The portal is used as a main internet presentation of the project. It is updated in order to promote the project and its results. Internal panels, which are accessed only by project partners, have been developed for communication and management: they are used to exchange draft documents and will facilitate the communication between the different working groups.

Zielgruppe: Partner's of the project, enterprises, stakeholders (including public and private VET system, public authorities responsible for labour market policies) all potential user of the KN platform and public and private Institutions interested in cooperating on this subejct.

Resultat: Project dissemination.

Anwendungsbereich: General Dissemination of the project. Presentation of the project. Promote the project and its results. Communication and management: it is used to exchange draft documents and will facilitate the communication between the different working groups.

Homepage: <http://www.smartkn.eu/>

Produktsprachen: Englisch

## Produkt 'Project's Brochure'

Titel: Project's Brochure

Produkttyp: andere

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). KN project, developed by IRFI in 2009, aims to detect the demands of professional skills of companies and to identify the evolutionary lines of training facilities needed to meet these demands. A brochure text has been developed describing the S.M.A.R.T. KNOW. NET. Project, the benefits for all stakeholders and the project partners. The brochure will be edited in each country.

Beschreibung: A brochure text has been developed describing the S.M.A.R.T. KNOW. NET. Project, the benefits for all stakeholders and the project partners. The brochure will be edited in each country in double language (English and national one).

Zielgruppe: Partner's of the project, enterprises, stakeholders list (including public and private VET system, public authorities responsible for labour market policies) all potential user of the KN platform and public and private Institutions interested in this field of activities.

Resultat: Project dissemination

Anwendungsbereich: Dissemination activities.

Homepage: <http://www.smartkn.eu>

Produktsprachen: Englisch

## product files

### Brochure

BROCHURE.2.pdf

<http://www.adam-europe.eu/prj/7288/prd/2/2/BROCHURE.2.pdf>  
Brochure

## Produkt 'Leaflet'

Titel: Leaflet

Produkttyp: andere

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). KN project, developed by IRFI in 2009, aims to detect the demands of professional skills of companies and to identify the evolutionary lines of training facilities needed to meet these demands. A leaflet has been developed describing the S.M.A.R.T. KNOW. NET. Project, the benefits for all stakeholders and the project partners.

Beschreibung: A leaflet has been developed describing the Project, its aims and partners.

Zielgruppe: Project partners, enterprises and their associations, stakeholders, all potential user of the KN platform

Resultat: Project dissemination

Anwendungsbereich: Disseminationa activities

Homepage: <http://www.smartkn.eu>

Produktsprachen:

## product files

LEAFLET.2.pdf

<http://www.adam-europe.eu/prj/7288/prd/3/1/LEAFLET.2.pdf>

Leaflet briefly describing the project in English for Dissemination activities

## Produkt 'Bookmark'

Titel: Bookmark

Produkttyp: andere

Marketing Text:

Beschreibung: Bookmark with the most relevant information of the project (partners, aims and objectives)

Zielgruppe: enterprises and their associations, students, public institution,

Resultat: Advertising of the project

Anwendungsbereich: Dissemination activities

Homepage: [www.smartkn.eu](http://www.smartkn.eu)

Produktsprachen: Englisch

## product files

Project Bookmark\_Back.pdf

[http://www.adam-europe.eu/prj/7288/prd/4/1/Project%20Bookmark\\_Back.pdf](http://www.adam-europe.eu/prj/7288/prd/4/1/Project%20Bookmark_Back.pdf)  
Bookmark\_Back

Project Bookmart\_Front.pdf

[http://www.adam-europe.eu/prj/7288/prd/4/1/Project%20Bookmart\\_Front.pdf](http://www.adam-europe.eu/prj/7288/prd/4/1/Project%20Bookmart_Front.pdf)  
Bookmart\_Front

## Produkt 'Sticker'

Titel: Sticker

Produkttyp: andere

Marketing Text:

Beschreibung: Sticker containing project's title, project's logo and project's partners.

Zielgruppe: enterprises and their associations, students, public institutions

Resultat: Advertising of the Project

Anwendungsbereich: Dissemination Activities

Homepage: [www.smartkn.eu](http://www.smartkn.eu)

Produktsprachen: Englisch

## product files

Project Sticker.pdf

<http://www.adam-europe.eu/prj/7288/prd/5/1/Project%20Sticker.pdf>  
Project Sticker

## Produkt 'Roll up for the Final Conference'

Titel: Roll up for the Final Conference

Produkttyp: andere

Marketing Text: Poster which contains project's title, project's partners and international meetings (date, place and aim).

Beschreibung: Poster which contains project's title, project's partners and international meetings (date, place and aim).

Zielgruppe: Participants in the Final Conference of the Project which took place in Rome on the 16th of November 2012

Resultat: Advertising of the project

Anwendungsbereich: Dissemination activities

Homepage: [www.smartkn.eu](http://www.smartkn.eu)

Produktsprachen: Englisch

### product files

ROLL UP.6 columns 70x100.pdf

<http://www.adam-europe.eu/prj/7288/prd/6/1/ROLL%20UP.6%20columns%2070x100.pdf>  
Roll up for the Final Conference\_2

ROLL UP.6 columns.pdf

<http://www.adam-europe.eu/prj/7288/prd/6/1/ROLL%20UP.6%20columns.pdf>  
Roll up for the Final Conference\_1

## Produkt 'KN Installation and User Manual in English'

Titel: KN Installation and User Manual in English

Produkttyp: andere

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). The symptoms of this mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry.  
KN project, developed by IRFI in 2009, aimed to detect the demands of professional skills of companies. KN platform, originally tested in the Province of Rome, has been exported, translated in English and in local languages and tested in the countries of the project's participants thanks to the TOI financing. The supporting manuals of this software have been also translated as guidance in the technical installation of the software in dedicated servers (Installation Manual) as well as for a correct use of this detecting tool (User Manual)

Beschreibung: The supporting documents of the KN software consist of two Manuals, both for the English version of the KN platform: the Installation Manual which specify all HW and SW prerequisites needed and the paths to follow to correctly install the platform; the User Manual for a correct use of the platform with the description of the single screens, buttons and menu of the platform.

Zielgruppe: Enterprises associations, VET system, public and private employment system

Resultat: Help in installing and using English version of KN platform

Anwendungsbereich: Running and using English version of KN platform

Homepage: [www.smartkn.eu](http://www.smartkn.eu)

Produktsprachen: Englisch

### product files

IRFI\_KN\_engl\_User\_Manual\_v4s.zip

[http://www.adam-europe.eu/prj/7288/prd/7/1/IRFI\\_KN\\_engl\\_User\\_Manual\\_v4s.zip](http://www.adam-europe.eu/prj/7288/prd/7/1/IRFI_KN_engl_User_Manual_v4s.zip)  
KN User Manual

IRFI\_KN\_II\_MI\_0001\_v1r1\_Installation\_Manual\_EngV\_5.doc

[http://www.adam-europe.eu/prj/7288/prd/7/1/IRFI\\_KN\\_II\\_MI\\_0001\\_v1r1\\_Installation\\_Manual\\_EngV\\_5.doc](http://www.adam-europe.eu/prj/7288/prd/7/1/IRFI_KN_II_MI_0001_v1r1_Installation_Manual_EngV_5.doc)  
KN Installation Manual

## Produkt 'KN Installation and User Manual in Spanish'

Titel: KN Installation and User Manual in Spanish

Produkttyp:

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). The symptoms of this mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry.  
KN project, developed by IRFI in 2009, aimed to detect the demands of professional skills of companies. KN platform, originally tested in the Province of Rome, has been exported, translated in English and in local languages and tested in the countries of the project's participants thanks to the TOI financing. The supporting manuals of this software have been also translated as guidance in the technical installation of the software in dedicated servers (Installation Manual) as well as for a correct use of this detecting tool (User Manual).

Beschreibung: The supporting documents of the KN software consist of two Manuals, both for the Spanish version of the KN platform: the Installation Manual which specifies all HW and SW prerequisites needed and the paths to follow to correctly install the platform; the User Manual for a correct use of the platform with the description of the single screens, buttons and menu of the platform.

Zielgruppe: Enterprises associations, VET system, public and private employment system

Resultat: Help in installing and using Spanish KN platform

Anwendungsbereich: Running and using Spanish version of KN platform

Homepage:

Produktsprachen: Spanisch

### product files

KN manuals.ES.zip

<http://www.adam-europe.eu/prj/7288/prd/8/1/KN%20manuals.ES.zip>  
Installation and User Manual of Spanish Version of KN platform

## Produkt 'KN Installation and User Manual in Latvian'

Titel: KN Installation and User Manual in Latvian

Produkttyp: andere

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). The symptoms of this mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry.  
KN project, developed by IRFI in 2009, aimed to detect the demands of professional skills of companies. KN platform, originally tested in the Province of Rome, has been exported, translated in English and in local languages and tested in the countries of the project's participants thanks to the TOI financing. The supporting manuals of this software have been also translated as guidance in the technical installation of the software in dedicated servers (Installation Manual) as well as for a correct use of this detecting tool (User Manual).

Beschreibung: The supporting documents of the KN software consist of two Manuals, both for the Latvian version of the KN platform: the Installation Manual which specifies all HW and SW prerequisites needed and the paths to follow to correctly install the platform; the User Manual for a correct use of the platform with the description of the single screens, buttons and menu of the platform.

Zielgruppe: enterprises associations, VET system, public and private employment system

Resultat: Help in installing and using Latvian version KN platform

Anwendungsbereich: Running and using Latvian version KN platform

Homepage: [www.smartkn.eu](http://www.smartkn.eu)

Produktsprachen: Lettisch

### product files

Manuals\_LV.zip

[http://www.adam-europe.eu/prj/7288/prd/9/1/Manuals\\_LV.zip](http://www.adam-europe.eu/prj/7288/prd/9/1/Manuals_LV.zip)  
Installation and User Manual for Latvian version of KN Platform

## Produkt 'KN Installation and User Manual in Polish'

Titel: KN Installation and User Manual in Polish

Produkttyp:

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). The symptoms of this mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry. KN project, developed by IRFI in 2009, aimed to detect the demands of professional skills of companies. KN platform, originally tested in the Province of Rome, has been exported, translated in English and in local languages and tested in the countries of the project's participants thanks to the TOI financing. The supporting manuals of this software have been also translated as guidance in the technical installation of the software in dedicated servers (Installation Manual) as well as for a correct use of this detecting tool (User Manual).

Beschreibung: The supporting documents of the KN software consist of two Manuals, both for the Polish version of the KN platform: the Installation Manual which specifies all HW and SW prerequisites needed and the paths to follow to correctly install the platform; the User Manual for a correct use of the platform with the description of the single screens, buttons and menu of the platform.

Zielgruppe: enterprises associations, VET system, public and private employment system

Resultat: Help in installing and using Polish version KN platform

Anwendungsbereich: Running and using Polish version KN platform

Homepage:

Produktsprachen: Polnisch

### product files

KN Manuals.POL.zip

<http://www.adam-europe.eu/prj/7288/prd/10/1/KN%20Manuals.POL.zip>  
KN Installation and User Manual in Polish

## Produkt 'Validation Report'

Titel: Validation Report

Produkttyp: andere

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). The symptoms of this mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry.

KN project, developed by IRFI in 2009, aimed to detect the demands of professional skills of companies.

The KN platform, originally tested in the Province of Rome, has been exported, translated in English and in local languages and tested in the countries of the project's participants.

The Validation Report describes the transfer process of the KN platform at European level and its main results and represents the basis to develop future usability and transferability of the Smart Know Net platform.

Beschreibung: The Validation Report describes the transfer process of the KN platform at European level and its main results and represents the basis to develop future usability and transferability of the Smart Know Net platform. In this respect, the transfer of the KN approach to other countries is also aimed at developing sustainable mechanisms to assure transferability and adaptability of the benchmarking system. Localization of the content according to culture and language through the translation of the platform has been adopted for the transfer of innovation.

Zielgruppe: Stakeholder

Resultat: Validation Report

Anwendungsbereich:

Homepage:

Produktsprachen: Englisch

### product files

docValidation.V1.5.pdf

<http://www.adam-europe.eu/prj/7288/prd/11/1/docValidation.V1.5.pdf>  
Validation Report

## Produkt 'KN Installation and User Manual in Greek'

Titel: KN Installation and User Manual in Greek

Produkttyp: andere

Marketing Text: By reason of insufficient information both workers and enterprises have not always a suitable level of professional ability to invest in the specific sectors (Skills mismatch). The symptoms of this mismatch in all Europe are high (youth-) unemployment on one side, and complaints of employers about a lack of job-relevant skills on the other side and training programmes available which are often out of date and do not meet the needs of industry.  
KN project, developed by IRFI in 2009, aimed to detect the demands of professional skills of companies. KN platform, originally tested in the Province of Rome, has been exported, translated in English and in local languages and tested in the countries of the project's participants thanks to the TOI financing. The supporting manuals of this software have been also translated as guidance in the technical installation of the software in dedicated servers (Installation Manual) as well as for a correct use of this detecting tool (User Manual).

Beschreibung: The supporting documents of the KN software consist of two Manuals, both for the Greek version of the KN platform: the Installation Manual which specifies all HW and SW prerequisites needed and the paths to follow to correctly install the platform; the User Manual for a correct use of the platform with the description of the single screens, buttons and menu of the platform.

Zielgruppe: Enterprises associations, VET system, public and private employment system

Resultat: Help in installing and using Greek version KN platform

Anwendungsbereich: Running and using Polish version KN platform

Homepage:

Produktsprachen: Griechisch

### product files

#### KN Installation and User Manual in Greek

KN manuals.Greek.zip

<http://www.adam-europe.eu/prj/7288/prd/12/2/KN%20manuals.Greek.zip>  
KN Installation and User Manual in English

## Veranstaltungen

### Final Conference (Sixth transnational Meeting)

Datum 16.11.2012

Beschreibung Welcome addresses, Presentation of technological activities and results by each partner and by project coordinator, SWOT analysis made by Sapienza, future perspectives.

Zielgruppe entrepreneurs associations, public institutions, students, University academic Representatives, project partners.

Öffentlich Öffentliche Veranstaltung

Kontaktinformation d.petacchi@rifi.it

Zeitpunkt und Ort 16 November 2012 - Sapienza University of Rome - Italy

### Fifth transnational meeting - Evaluation of Results

Datum 19.10.2012

Beschreibung

- Discuss the testing activities and validations of results
- Analyse and discuss technical questions incurred during the two years of activities and methodology for their solution.
- Inform the partnership about the feasibility study into use of KN interoperability with graduate and postgraduate database SOUL.
- Inform the partnership about the final Conference in Rome and discuss the programme.
- Discuss administrative issues concerning the time scheduling for the Final report

Zielgruppe project partners

Öffentlich Öffentliche Veranstaltung

Kontaktinformation d.petacchi@irfi.it

Zeitpunkt und Ort 19 October 2012 - Riga - Latvia

## Veranstaltungen

### Fourth transnational meeting - Follow up of National SMART KN platforms test

Datum 11.06.2012

Beschreibung

- Present the state of the art of the project, review aims and target of KN system and share future scenarios
- Share and discuss the next steps of the project focusing on the dissemination activities (already done and to be done) and on the results of monitoring activities (number of skills demands uploaded, distribution by sector and company size, technical questions and technical problems: downloading of excel and pdf files).
- Inform the partnership about the amendment proposal: Eommex withdrawal and extension of contractual period
- Share and discuss the results of the monitoring and testing activities
- Analyse and discuss platform functionalities and technical questions.

Zielgruppe project partners

Öffentlich Öffentliche Veranstaltung

Kontaktinformation d.petacchi@irfi.it

Zeitpunkt und Ort 11 and 12 June 2012 - Cracow - Poland

### First public conference and balance of the first year of activities (Third transnational meeting)

Datum 19.12.2011

Beschreibung

International conference: Project and KN platform presentation; Platform presentation and goals in each project country (by project partners); ICT applications used by OAED for the promotion in the greek Labour Market; Placement system presentation of University of Latvia; Strategies of the project and interaction with other prediction systems and with placement systems (public and/or private).

Partners meeting: State of the art of the project and next steps (dissemination and valorisation activities, monitoring activities, evaluation strategy, etc.); Data insertion in KN platform, Supervisor and User functionalities, upload of tables, download of statistics etc.; Future strategies for the sustainability of the project and summary of works.

Zielgruppe enterprises, enterprises representatives, public institutions, stakeholders in general, project partners.

Öffentlich Öffentliche Veranstaltung

Kontaktinformation d.petacchi@irfi.it

Zeitpunkt und Ort 19 and 20 December 2011 - Athens (Greece)

## Veranstaltungen

### Second transnational meeting - Transfer of SMART KN Platform to project's partners

Datum 09.06.2011

Beschreibung

- Present CREA as new partner.
- Share the economic and unemployment situation and tools for reducing it pointing out the work in progress in local policies and actions.
- Present the state of the art of the project, review aims and target of KN system.
- Share and discuss the next steps of the project focusing on the dissemination activities (already done and to be done), the preparation for the first Interim Report and the monitoring activities.
- Present the KN system and its functionalities.
- Present the transfer requirement and KN platform localization, discuss HW and SW requirements and technical questions.
- Present the website and its functionalities.

Zielgruppe Partnership and technicians

Öffentlich Öffentliche Veranstaltung

Kontaktinformation d.petacchi@irfi.it

Zeitpunkt und Ort 09/06/2011 - Zaragoza - Spain

### First transnational meeting - S.m.a.r.t .Know. Net. Presentation - Kick off Meeting

Datum 12.11.2010

Beschreibung The main objectives of the meeting were

- 1) to present the KN project that IRFI intends to transfer (included classification system used),
- 2) to present the University career service (SOUL) based on the new neural technologies,
- 2) to share the work in progress in local policies and actions aimed at:  
reducing the mismatch between skills demand pouring from enterprises and skills supply coming from young graduates and job seekers; improving monitoring and capacities of forecasting and anticipating labour market needs,
- 3) to present guidelines for the project management and to share the next steps of the project.

Zielgruppe Partnership of the project, associations of enterprises, students, Inter-University Research Center in ICT, University staff.

Öffentlich Öffentliche Veranstaltung

Kontaktinformation d.petacchi@irfi.it

Zeitpunkt und Ort 12/11/2010