



Leonardo da Vinci Multilateral Network
Employer-Led Vocational Educational and Training in Europe
Ref. No.: 539154-LLP-1-2013-1-UK-LEONARDO-LNW

Company 4: VYSTYK

General introduction:

UAB “**Vystyk**” owns “Corner Hotel” for more than 8 years. Hotel is located only minutes away from the historical old town of Vilnius. Renovated in 2009, the “Corner Hotel” has 141 rooms, arranged through 4 floors. At this time there are more than 40 employees who are happy to provide accommodation and catering services, offer to enjoy the restaurant and even organize various events.

Information on the implementation of the selected programme/project (ASL for Fòrema) in the four companies:

Corner Hotel’s target group is the VET students of administrative work and hospitality services. Company only starting the activities and relations with VET providers thus at this moment there are only 2 students receiving practical training.

Relationship company-training agency/VET provider and management of incoming students:

Company does not take direct actions to attract students for practical training, VET providers are contacting company for the possibilities to provide practical training.

In nearest future company is planning to launch publicity campaign in vocational education institutions and provide valuable experience, help developing professional skills and competencies for students.

Students are assured guidance, assistance and training - company appoints manager who provides the support for the student and communicates directly with VET provider. One of the incentives to receive practical training in the company is free meals.



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Joint design/planning of training path:

Corner Hotel didn't take any part in the definition of training objectives and training path. Although the company would like to have an opportunity to improve vocational school's study programs that would be adapted by company's practical experience.

Implementation: relations company-VET provider during project implementation

The major part of communication between company and VET provider is dedicated for problem – solving and evaluation of practical training. However there are several meetings a year organized between company and VET provider. The main topics of these meetings are motivation of students, skills and competencies, future opportunities and cooperation.

Company participates in formal evaluation of acquired skills and competencies of students at the end of the practical training. Evaluation is done by manager in writing. Evaluation is given for student to familiarize and is sent to VET provider.

SWOT Analysis:

The main strengths: company is open to the new ideas and innovations. Future plans include bettering conditions and attractiveness of practical training, offering more opportunities for students involving employment possibilities. One of the fields of development is building relations with VET providers not only in Vilnius but in all Lithuania.

The main weaknesses: at this time there is no active search for the students and practical training is provided only too few of them. Also, company assumed passive role in communication with VET providers.

The biggest opportunity: Corner Hotel is expanding and there will be more opportunities for students to receive practical training.



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Threat: influence of politics and economic situation with Russia.

The evaluation of cooperation is 3 (where 1 – very bad, 6 - very good).

Students' Skills:

Company points out that the most important is the motivation of the student for general development and improvement of practical skills. CORNER hotel offers the opportunities not only to develop technical skills in one specific field but social competencies and other transversal skills as well. The most important are communication skills, relations with costumers and colleagues, team work.

Company emphasize the importance of theoretical knowledge in the field of studies and technical skills are not very important because students are shown everything and taught during the training.

Cooperation company-VET institute/training agency on other projects/initiatives:

Company in cooperation with Lithuanian Labour Exchange is implementing the programme for supporting the acquisition of skills. The programme is developed for those students who can not find the job after the graduation. This programme provides opportunity to develop or improve practical skills. During the implementation of this programme CORNER Hotel even offers employment for the most motivated people thus there are already 3 people who joined the company after or during this programme.

Key messages and recommendations:

- Company should take actions to attract students for practical training
- Company should assume more active role in communication with VET providers
- Most important is the motivation of the student for general development and improvement of practical skills
- VET provider should provide an opportunity for company to improve study



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