

WP 6: Training Sessions

Piloting report in <Cyprus>

Prepared by: EUROSUCCESS

Date: 23/09/2015

Start date: 20/07/2015

End date: 09/09/2015

Total number of participants: 40

Age	15-25	3
	26-35	16
	36-45	9
	46-55	5
	56-65	6
	66+	1
Employment Status	Employed	23
	Unemployed	11
	Self-employed	6
Gender	Male	17
	Female	23
Experience in Exporting	Significant	0
	Medium	14
	Small	15
	None	11
Sector	Human health services, residential care and social work activities	1
	Agriculture, forestry and fishing	5
	Manufacturing	7
	Financial and insurance activities	4
	Wholesale and retail trade, repair of motor vehicles and motorcycles	5
	Transportation and storage	2
	Information and Communication	3
	Accommodation and food service activities	3
	Electricity, gas, steam and air-conditioning supply	0
	Education	0
	Mining and quarrying	0
	Tourism	1
	Other service activities	2
	Arts, entertainment and recreation	3
	Water supply, sewerage, waste management and remediation	0
Construction	0	
Other (please specify)	3	

Total number of certified participants: 37

Tutors:

Tutor 1: Giorgos Giorgakis

Tutor 2: Masa Ivanovic

Tutor 3:

1. Developing the skills and competencies of the participants in the piloting

- A text, charts or tables that summarize the answers for each of following questions from the Piloting Evaluation Questionnaire:

1. The modules were useful

1	2	3	4	5
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Based on the questionnaires that we collected from our trainees, the replies to these questions can be summarized as follows:

37 out of 40 participants replied that they found the modules very useful, ranking it with **5**.

3 out of 40 participants **did not reply** to this question.

2. The modules were interesting

1	2	3	4	5
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22 out of 40 participants found the modules very interesting (**5**), **15 out of 40** participants found the modules quite interesting (**4**) and **3 out of 40** participants **did not reply** to this question.

3. The course material was varied

1	2	3	4	5
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The summarized reply to this question was **exactly the same as above**.

4. The course material was attractive

1	2	3	4	5
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Same as above.

5. The course material was clearly presented

1	2	3	4	5
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35 out of 40 participants graded this question with **2**.

2 out of 40 participants graded this question with **3**.

3 out of 40 participants **did not reply**.

6. The modules and the course material corresponded to my learning needs

1	2	3	4	5
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37 out of 40 participants graded this question with **5**.

3 out of 40 participants **did not reply**.

2. Determining the short term impact of each of the results and / or products of the project

- A text, charts or tables that summarize the answers for each of following questions from the Piloting Evaluation Questionnaire:

1. It was easy to use the platform

- **Yes- 25 out of 40**

- **No-15 out of 40**

2. I solved most of the problems that I faced in the beginning

- **Yes-37 out of 40**

- **No-3 out of 40**

3. I had problems until the end

-**Yes-3 out of 40**

- **No-37 out of 40**

If yes, what kind of problems...

The 3 participants who replied positive to this question stated that they had many problems registering on the platform, issues with the activation link and then navigating through the platform. Although support was provided throughout the piloting, it seems that they either found it too complicated and were not interested to make it through or simply wanted to drop out from the beginning and used the platform issues as an excuse.

4. When I had problems I contacted the technical support...

- **Yes-40 out of 40**

- **No-0 out of 40**

5. The technical support provided me with solutions...

- Yes-37 out of 40

- No-3 out of 40

- A short description of corrective action needed.

The trainees contacted the tutor in order to report some registration issues that they encountered, regarding some missing activation links that did not reach their e-mail inboxes. That issue was fixed after the communication between EUROSC and ACTION. Also, the PDF files of the first chapter were not available at the beginning, and that issue was also soon resolved. Many participants were confused as which exercises they were supposed to do, as each chapter contains 2 types of exercises, but as soon as the first type is completed, the participant would be taken to the next chapter and he/she needed to return to the previous one in order to complete the other exercise as well, which was not clear from the beginning. Also, there were some mistakes with the exercises at the beginning (later resolved) such as same answers for multiple-questions provided and exercises and solutions given within the chapter about import regulations of each country, which was confusing to the pilots.

3. Receiving feedback from the target sector

- A text, charts or tables that summarize the answers for each of following questions from the Piloting Evaluation Questionnaire:

1. The tutor contacted me regularly regarding the course

1	2	3	4	5
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40 out of 40 participants replied with this question by ranking it with the value **5**.

2. S/he was always present in the synchronous meetings

1	2	3	4	5
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This question remained unanswered to, as we did not hold any synchronous meetings, everything was arranged via telephone.

3. S/he prepared carefully the meetings with the students and successfully coordinated them

1	2	3	4	5
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Same as above.

4. S/he corrected the exercises and the activities on time

1	2	3	4	5
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37 out of 40 participants replied with **5**.

3 out of 40 participants **did not reply**.

5. S/he made efforts to solve my doubts

1	2	3	4	5
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40 out of 40 replied with **5**.

6. S/he contributed to my general development

1	2	3	4	5
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40 out of 40 replied with **5**.

7. S/he encouraged me to participate in the course

1	2	3	4	5
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40 out of 40 replied with **5**.

8. S/he was friendly and collaborative

1	2	3	4	5
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40 out of 40 replied with **5**.

4. Measuring the effectiveness of the learning material and the platform in a large scale

- A text, charts or tables that summarize the answers for each of following questions from the Piloting Evaluation Questionnaire:

1. What I liked more in the course was...

Some comments that we received from this question referred to the quality of the module contents, that it motivated them and held their interest throughout the piloting. Also, some comments referred to the positive fact that examples of best practices were given from each country as well as the importing regulations and government support available in each country.

2. What I liked less in the course was...

Many participants wrote as their comment that the layout of the contents in the platform was not the best one.

3. The course would be better if...

Many trainees stated that they would prefer if the course contained more videos, pictures and generally visual aids and if the platform was organized in a more simple and modernistic way.

6. I think that the platform should also include...

The participants included the same comment as above.

7. In my opinion, the platform should function better regarding...

The participants here either left it blank or repeated the same comment as above.

7. In my opinion, the modules should also include ...

Same as above.

4. Other Comments: