

Coach for Entrepreneurial Opportunities

2013-1-NL1-LEO05-12232

<http://www.adam-europe.eu/adam/project/view.htm?prj=10742>

Information sur le projet

Titre: Coach for Entrepreneurial Opportunities

Code Projet: 2013-1-NL1-LEO05-12232

Année: 2013

Type de Projet: Projets de transfert d'innovation

Statut: Accordé

Pays: NL-Pays-Bas

Accroche marketing: Entrepreneurship is an important way to create economic growth and strengthens a society. In order to create jobs and empower economically and socially and leverage creative and innovative capacities, Europe needs to pave pathways that should be sensitive to the needs of different groups, their expectations and their norms with regards to how advice and information is delivered and received.

The project Coach for Entrepreneurial opportunities (C-EO) responds to above mentioned developments and its resulting need. The partnership pursues more skilled professionals in VET-institutions, employment offices and companies to support and guide upcoming entrepreneurs.

Résumé: Entrepreneurship is an important way to create economic growth and strengthens a society. Recently the European Commission published the 'Entrepreneurship 2020 Action Plan; reigniting the entrepreneurial spirit in Europe' (January 2013). This blueprint includes the support of groups that are underrepresented among the entrepreneurial population. The demographic groups who are underrepresented within the entrepreneurial population are young people, women, disabled and/or migrants. In order to create jobs for them and empower them economically and socially and leverage their creative and innovative capacities, Europe needs to open up for them and must pave pathways that should be sensitive to the needs of different groups, their expectations and their norms with regards to how advice and information is delivered and received.

The project Coach for Entrepreneurial opportunities (C-EO) responds to above mentioned developments and its resulting need. Based on an extended inventory we will analyze the national legislation, training and educational programs and facilities for upcoming entrepreneurs. Apart from constructing a profile of the 'Entrepreneurial Coach' and developing a training for Entrepreneurial Coaches, the partnership of C-EO will develop an Entrepreneurial Passport and a web tool for the target group of unemployed, senior workers and youngsters.

Description: Based on an extended inventory we will analyze the national legislation, training and educational programs and facilities for upcoming entrepreneurs. Apart from constructing a profile of the 'Entrepreneurial Coach' and developing a training for Entrepreneurial Coaches, the partnership of C-EO will develop an Entrepreneurial Passport and a web tool for the target group of unemployed, senior workers and youngsters.

Thèmes: * Formation tout au long de la vie
 * Validation, transparence, certification
 * Orientation professionnelle
 * Accès pour les personnes moins favorisées

Secteurs: * Commerce; Réparation d'Automobiles et de Motocycles
 * Enseignement

Types de Produit: Description de nouveaux métiers
 Programme/curriculum
 Site Internet

Information sur le produit: 1. Profile of the Coach for entrepreneurial opportunities
 2. Trainingsprogramm for coaches who creates entrepreneurial opportunities
 3. Entrepreneurship pasport

Information sur le projet

Page Web du projet: www.kch.nl

Contractant du projet

Nom: Stichting Kenniscentrum Handel (KCH International)
Ville: Ede
Pays/Région: Gelderland
Pays: NL-Pays-Bas
Type d'organisation: Institution publique
Site Internet: <http://www.kch.nl>

Personne de contact

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Coordinateur

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Partenaire

Partner 1

Nom: MBO Raad
Ville: Woerden
Pays/Région: Utrecht
Pays: NL-Pays-Bas
Type d'organisation: Institution conjointe
Site Internet: <http://www.mboraad.nl>

Partner 2

Nom: CPV
Ville: Vicenza
Pays/Région: Veneto
Pays: IT-Italie
Type d'organisation: Chambre
Site Internet: <http://www.cpv.org>

Partner 3

Nom: ISQ
Ville: Oeiras
Pays/Région: Lisboa
Pays: PT-Portugal
Type d'organisation: Institution de recherche
Site Internet: <http://www.isq.pt>

Partner 4

Nom: CECOIA
Ville: Oeiras
Pays/Région: Lisboa
Pays: PT-Portugal
Type d'organisation: Institution de formation continue
Site Internet: <http://www.cecoa.pt>

Partenaire

Partner 5

Nom: NewHam College
Ville: London
Pays/Région: Inner London
Pays: UK-Royaume-Uni
Type d'organisation: Université/école supérieure spécialisée/academie
Site Internet:

Partner 6

Nom: Agefa
Ville: Puteau
Pays/Région: Ile De France
Pays: FR-France
Type d'organisation: Institution de formation continue
Site Internet: <http://www.agefa.org>

Données du projet

2.R7_Comparative report WP2_final.pdf

http://www.adam-europe.eu/prj/10742/prj/2.R7_Comparative%20report%20WP2_final.pdf

WP 2: Inventory and Analysis; Final consolidated state-of-the-art Report and SWOT analysis

The overall objectives of WP 2 Inventory & Analyses is to examine and analyse each partner situation related to national entrepreneurship legislation, VET systems and educational/training programs for entrepreneurs and their coaches; to develop a state-of-the art Report and to construct SWOT analysis on entrepreneurship policy, instruments and training programs mainly targeting the most vulnerable groups.

The consolidated report starts by illustrating the current background policy context on entrepreneurship in Europe and international perspectives in implementing efficient entrepreneurship support. A conceptual background taking into consideration the multidimensional aspect of entrepreneurship clarifying some key concepts and a detailed overview of the research methodology applied during the production of the national reports are also provided. The main purpose of the methodological framework is to combine the review of the state-of-the art and current trends regarding entrepreneurship policies and initiatives mainly targeting the most vulnerable groups at national level with a practice-oriented research design mainly focusing on a certain number of national/regional practices and experiences.

5.2R17a_EO Flyer_NL.pdf

http://www.adam-europe.eu/prj/10742/prj/5.2R17a_EO%20Flyer_NL.pdf

5.2R17b_C-EO Flyer_PT.pdf

http://www.adam-europe.eu/prj/10742/prj/5.2R17b_C-EO%20Flyer_PT.pdf

5.2R17c_C-EO Flyer_FR.pdf

http://www.adam-europe.eu/prj/10742/prj/5.2R17c_C-EO%20Flyer_FR.pdf

5.2R17_C-EO Flyer_ENG .pdf

http://www.adam-europe.eu/prj/10742/prj/5.2R17_C-EO%20Flyer_ENG%20.pdf

5.2R17d_C-EO Flyer_IT.pdf

http://www.adam-europe.eu/prj/10742/prj/5.2R17d_C-EO%20Flyer_IT.pdf

B1.1R4a Leaflet EMEC_ENG.pdf

http://www.adam-europe.eu/prj/10742/prj/B1.1R4a%20Leaflet%20EMEC_ENG.pdf

Result WP1

B1.1R4_Entrepreneurship module eligible for certification ENG.pdf

http://www.adam-europe.eu/prj/10742/prj/B1.1R4_Entrepreneurship%20module%20eligible%20for%20certification%20ENG.pdf

Result WP1

B1.2R5_Profile of entrepreneurial teacher or manager_ENG.pdf

http://www.adam-europe.eu/prj/10742/prj/B1.2R5_Profile%20of%20entrepreneurial%20teacher%20or%20manager_ENG.pdf

Données du projet

B1.3R6_Training referential for Entrepreneurship.pdf

http://www.adam-europe.eu/prj/10742/prj/B1.3R6_Training%20referential%20for%20Entrepreneurship.pdf

Result WP1

B1.4R.extra1b_Evaluation report WP1 Final.pdf

http://www.adam-europe.eu/prj/10742/prj/B1.4R.extra1b_Evaluation%20report%20WP1%20Final.pdf

Result WP1, evaluation report transfer products

B4.R10.1a C-EO_Training exercises overview contents page OFFLINE version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1a%20C-EO_Training%20exercises%20overview%20contents%20page%20%20OFFLINE%20version.pdf

Training excersises overview

B4.R10.1b C-EO training unit 1_Offline version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1b%20C-EO%20training%20unit%201_Offline%20version.pdf

B4.R10.1b C-EO training unit 2_ Offline version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1b%20C-EO%20training%20unit%202_%20Offline%20version.pdf

B4.R10.1b C-EO training unit 3_offline version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1b%20C-EO%20training%20unit%203_offline%20version.pdf

B4.R10.1b C-EO training unit 4_offline version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1b%20C-EO%20training%20unit%204_offline%20version.pdf

B4.R10.1c C-EO training unit 1_online version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1c%20C-EO%20training%20unit%201_online%20version.pdf

B4.R10.1c C-EO training unit 2_online version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1c%20C-EO%20training%20unit%202_online%20version.pdf

B4.R10.1c C-EO training unit 3_online version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1c%20C-EO%20training%20unit%203_online%20version.pdf

B4.R10.1c C-EO training unit 4_online version.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1c%20C-EO%20training%20unit%204_online%20version.pdf

Données du projet

B4.R10.1 C-EO_Training manual.pdf

http://www.adam-europe.eu/prj/10742/prj/B4.R10.1%20C-EO_Training%20manual.pdf

Training manual

B7.R15.b_Final evaluation report external evaluator.pdf

http://www.adam-europe.eu/prj/10742/prj/B7.R15.b_Final%20evaluation%20report%20external%20evaluator.pdf

B8.3R17a_C-EO Flyer_NL.pdf

http://www.adam-europe.eu/prj/10742/prj/B8.3R17a_C-EO%20Flyer_NL.pdf

B8.3R17b_C-EO Flyer_PT.pdf

http://www.adam-europe.eu/prj/10742/prj/B8.3R17b_C-EO%20Flyer_PT.pdf

B8.3R17c_C-EO Flyer_FR.pdf

http://www.adam-europe.eu/prj/10742/prj/B8.3R17c_C-EO%20Flyer_FR.pdf

B8.3R17_C-EO Flyer_EN.pdf

http://www.adam-europe.eu/prj/10742/prj/B8.3R17_C-EO%20Flyer_EN.pdf

B8.3R17d_C-EO Flyer_4_IT.pdf

http://www.adam-europe.eu/prj/10742/prj/B8.3R17d_C-EO%20Flyer_4_IT.pdf

BR9_Final_Profile of the entrepreneurial coach.pdf

http://www.adam-europe.eu/prj/10742/prj/BR9_Final_%20Profile%20of%20the%20entrepreneurial%20coach.pdf

Profile of the entrepreneurial coach

Produits

- 1 Comparative report WP 2
- 2 WP1 Transfer and adaptation
- 3 WP 3 Profile of the entrepreneurial coach
- 4 WP 4 Trainingsprogramme
- 5 WP 5 certifying method

Produit 'Comparative report WP 2'

Titre: Comparative report WP 2

Type de Produit:

Texte marketing: The consolidated report starts by illustrating the current background policy context on entrepreneurship in Europe and international perspectives in implementing efficient entrepreneurship support. A conceptual background taking into consideration the multidimensional aspect of entrepreneurship clarifying some key concepts and a detailed overview of the research methodology applied during the production of the national reports are also provided. The main purpose of the methodological framework is to combine the review of the state-of-the art and current trends regarding entrepreneurship policies and initiatives mainly targeting the most vulnerable groups at national level with a practice-oriented research design mainly focusing on a certain number of national/regional practices and experiences.

Description: WP 2: Inventory and Analysis; Final consolidated state-of-the-art Report and SWOT analysis

Cible:

Résultat: The overall objectives of WP 2 Inventory & Analyses is to examine and analyse each partner situation related to national entrepreneurship legislation, VET systems and educational/training programs for entrepreneurs and their coaches; to develop a state-of-the art Report and to construct SWOT analysis on entrepreneurship policy, instruments and training programs mainly targeting the most vulnerable groups.

Domaine d'application:

Adresse du site Internet: www.cfeo.eu

Langues de produit: anglais

Produit 'WP1 Transfer and adaptation'

Titre: WP1 Transfer and adaptation

Type de Produit: Méthodes de distribution

Texte marketing: R 4, 5, and 6 have been systematized by responsible partners and translated into English (from Dutch and Portuguese). Within the WP1 a Transfer product evaluation report was realized to analyze with experts the transferability potential of the translated products. Analysis was done on the basis of answers to a questionnaire.

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Cible: Project partners

Résultat: R4 – Module for “Certification of Entrepreneur” 31/12/2013 Ok
R5 – Profile of Entrepreneurial teacher 31/12/2013 Ok
R6 – Training referential for Entrepreneurial competences 31/12/2013 Ok

Domaine d'application: -

Adresse du site Internet: www.cfeo.eu

Langues de produit: anglais

product files

B1.4R.extra1b_Evaluation report WP1 Final.pdf

http://www.adam-europe.eu/prj/10742/prd/2/1/B1.4R.extra1b_Evaluation%20report%20WP1%20Final.pdf
evaluation report of the transferproducts

Produit 'WP 3 Profile of the entrepreneurial coach'

Titre: WP 3 Profile of the entrepreneurial coach

Type de Produit: Description de nouveaux métiers

Texte marketing: In order to prepare the profile a questionnaire was developed to be used with practitioners and stakeholders. The delivery of the questionnaire brought out many conceptual difficulties in filling it in. At the Paris meeting, a very long discussion took place, as to some partners it seemed that from the questionnaires already completed not many useful indications were coming. The decision taken was to consider beside the three translated profiles, two additional profiles from the projects Inside - Out and Intent. The results of the questionnaires have been used to control the profile, adjust it and also pre validate the final version with the stakeholder's contributions. After the development of the profile, it was used in a focus group that partners realised also with key actors and experts, using a common template. Once again, the final WP3 report assembles the « Outcome of the Focus Group in each partner country» as well as the «Synthesis Results Outcome of the Focus Groups».

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Cible: Entrepreneurial coaches

Résultat: Profile of the entrepreneurial coach

Domaine d'application: -

Adresse du site Internet:

Langues de produit: anglais

Produit 'WP 4 Trainingsprogramme'

Titre: WP 4 Trainingsprogramme

Type de Produit: Matériel d'apprentissage

Texte marketing: The training programme has been designed to develop the knowledge, skills and behaviours of the entrepreneurial coach so he/she can encourage those in the "at risk" groups to develop their own entrepreneurial / intrapreneurial skills, knowledge and behaviours – which in turn promotes an atmosphere of positive options for these groups.
The programme has been developed to be flexible to meet the needs of the entrepreneurial coach in all his/her circumstances. It can be delivered offline, for example as a workshop or class activities. There is also an online version using social media platforms such as Adobe Connect and Google Hangout so the entrepreneurial coach can access the training remotely.

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Cible: entrepreneurial coaches

Résultat: trainingsprogramme

Domaine d'application: -

Adresse du site Internet: www.cfeo.eu

Langues de produit: anglais

Produit 'WP 5 certifying method'

Titre: WP 5 certifying method

Type de Produit: Transparence et certification

Texte marketing: It provides employers and employees, trainers and trainees with a record of progress in key attributes of the learning outcomes of the entrepreneurial coach. It is structured in three parts: 1. A Biography of the Entrepreneurial coach experience in which assessees may record personal experiences and encounters that may have contributed to their (entrepreneurial) coaching development. Assesseees create their CV.2. A Passport of the Entrepreneurial coach competences which summarily records all formally assessed learning outcomes;3. A Dossier of Evidence of the Entrepreneurial coach competences in which assesseees may keep any documentary or recorded evidence of their progress and actual competence to date. The web tool for the entrepreneurial passport was designed in the final weeks of the project. Under proposal from the lead partner, the entrepreneurial passport was transformed in electronic format, to be hosted in C-EO web site and made available for self filling in.

Description: The entrepreneurial passport was finalised in December 2015. It provides employers and employees, trainers and trainees with a record of progress in key attributes of the learning outcomes of the entrepreneurial coach. It is structured in three parts:

1. A Biography of the Entrepreneurial coach experience in which assesseees may record personal experiences and encounters that may have contributed to their (entrepreneurial) coaching development. Assesseees create their CV.

2. A Passport of the Entrepreneurial coach competences which summarily records all formally assessed learning outcomes;

3. A Dossier of Evidence of the Entrepreneurial coach competences in which assesseees may keep any documentary or recorded evidence of their progress and actual competence to date.

The web tool for the entrepreneurial passport was designed in the final weeks of the project. Under proposal from the lead partner, the entrepreneurial passport was transformed in electronic format, to be hosted in C-EO web site and made available for self filling in.

Cible: entrepreneurial coaches

Résultat: certifying method

Domaine d'application: -

Adresse du site Internet: www.cfeo.eu

Langues de produit: anglais

Événements

Transferwork

Date 23.12.2014

Description Based on the partner country specifications defined in the inventory and analysis and the profile of an Entrepreneurial coach we refer in this Work package on the development of Workshop program in which the use of the transfer products and the inventory and analysis results can be transferred. In this Work Package the internal transfer is a priority. The content of the training is translated and interpreted by the project partners for the project partners during a workshop for the project partners, the transfer workshop

Cible trainers

Public Événement non public

Informations de contact www.c4eo.eu

Date et lieu February 2014